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Channel Manager Territory Map

Leadership

Molly Lozano
Channel Chief

Kim Apo
VP, Channel Sales

Marissa Kurtz
Regional Channel Manager
North Central

Joshua O'Korn
Regional Channel Manager
Midwest

Jessica Cervera
CX Partner Strategist (West)
- West
- South Central
- North Central

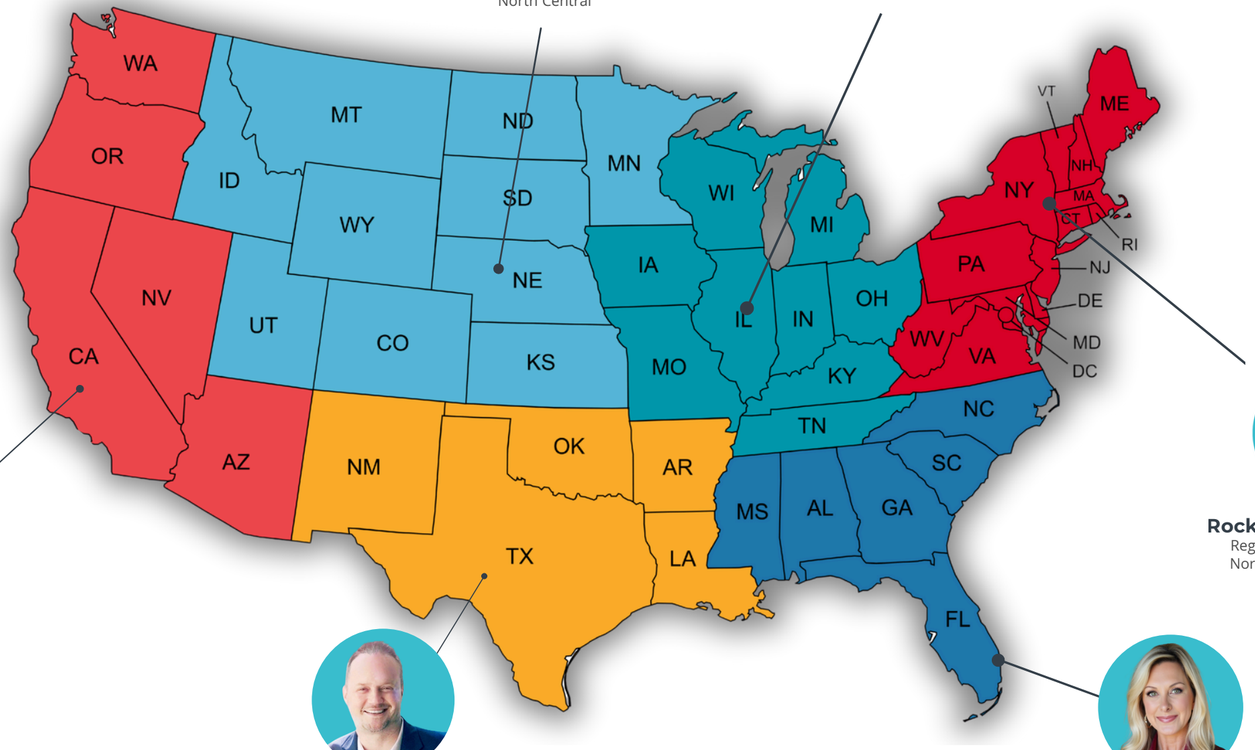
Tianna Trusheim
CX Partner Strategist (East)
- Midwest
- Northeast and Mid-Atlantic
- South

Yvette Bratt
Regional Channel Manager
West

Rockstar Coming Soon
Regional Channel Manager
Northeast and Mid-Atlantic

Shaun Crowder
Regional Channel Manager
South Central

Liz Baker
Regional Channel Manager
South



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Sales Engineers Territory Map

Leadership

Jason Smith
VP, Sales Engineering

Dan Long
Sales Engineer
Midwest

Heather Behland
Sales Engineer
North Central

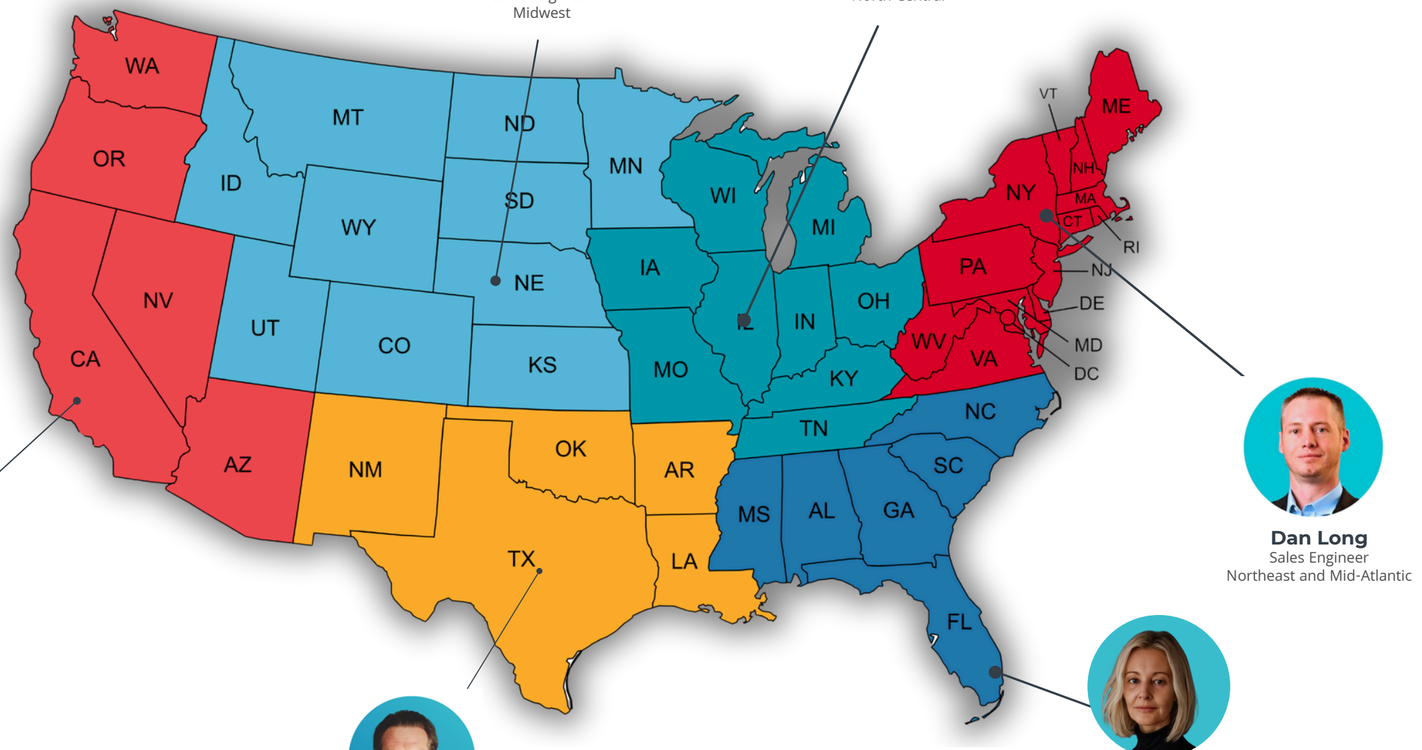
Marcus Hora
CX Solutions Architect
Nationwide

Jacob Fox
Sales Engineer
West

Wes Harris
Senior Sales Engineer
South Central

Dan Long
Sales Engineer
Northeast and Mid-Atlantic

Heather Behland
Sales Engineer
South



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SALES LEADERSHIP			
Molly Lozano	Channel Chief	(858) 722-5740	mollyl@broadvoice.com
Kim Apo	VP, Channel Sales	(808) 745-9517	kima@broadvoice.com
Eva Mata	Sr. Director, Global Sales Operations	(818) 449-6345	evam@broadvoice.com
Jason Smith	VP, Sales Engineering	(747) 204-5644	jasonsmith@broadvoice.com
Mark Fahey	Director, Strategic Relationships (TSDs)	(773) 896-6954	markf@broadvoice.com
Bill Tarulli	Director, Channel Marketing	(678) 209-2030	billt@broadvoice.com

WEST COAST (CA, AZ, NV, OR, WA)			
Yvette Bratt	Regional Channel Manager	(323) 352-0331	yvetteb@broadvoice.com
Darlene Paisano	Sr. Partner Sales Manager	(818) 449-6344	darlenep@broadvoice.com
Jacob Fox	Sales Engineer	(719) 623-4700	jacobf@broadvoice.com

NORTH CENTRAL (ID, MT, WY, UT, CO, ND, SD, NE, KS, MN)			
Marissa Kurtz	Regional Channel Manager	(402) 290-9288	marissak@broadvoice.com
Alissa Turcios	Sr. Partner Sales Manager	(747) 217-0011	alissat@broadvoice.com
Dan Long	Sales Engineer	(309) 291-3393	danl@broadvoice.com

MIDWEST (IA, WI, IL, MO, IN, MI, OH, KY, TN)			
Joshua O'Korn	Regional Channel Manager	(765) 729 - 9400	joshuao@broadvoice.com
Alissa Turcios	Sr. Partner Sales Manager	(747) 217-0011	alissat@broadvoice.com
Heather Behland	Sales Engineer	(847) 798-6097	hbehland@broadvoice.com

NORTHEAST AND MID-ATLANTIC (VT, NH, MA, RI, CT, NY, NJ, PA, DE, MD, WV, VA)			
Rockstar Coming Soon	Regional Channel Manager		
Terri Hill	Partner Sales Manager	(805) 307-0220	terrih@broadvoice.com
Dan Long	Sales Engineer	(309) 291 - 3393	danl@broadvoice.com

SOUTH (NC, SC, GA, FL, AL, MS)			
Liz Baker	Regional Channel Manager	(321) 300-2355	lizb@broadvoice.com
Alex Wolters	Partner Sales Manager	(732) 807-1197	alexw@broadvoice.com
Wes Harris	Sales Engineer	(502) 351-0409	wesh@broadvoice.com

SOUTHCENTRAL (NM, TX, OK, AR, LA)			
Shaun Crowder	Regional Channel Manager	(740) 204-5042	shauncr@broadvoice.com
Alex Wolters	Partner Sales Manager	(732) 807-1197	alexw@broadvoice.com
Wes Harris	Senior Sales Engineer	(502) 351-0409	wesh@broadvoice.com

CX SALES TEAM			
Jessica Cervera	CX Partner Strategist -West	(210) 238-3646	jessicace@broadvoice.com
Tianna Trusheim	CX Partner Strategist - East	(813) 328-1947	tiannat@broadvoice.com
Tammy Collier	Account Executive	(732) 977-1830	tammyc@broadvoice.com
Marcus Hora	CX Solutions Architect	(949) 445-0219	marcush@broadvoice.com

SALES LEADERSHIP

Molly Lozano

Kim Apo

Eva Mata

Jason Smith

Mark Fahey

Bill Tarulli

CHANNEL MANAGERS

Yvette Bratt

Marissa Kurtz

Joshua O'Korn

Rockstar Coming Soon

Liz Baker

Shaun Crowder

PARTNER SALES MANAGERS

Darlene Paisano

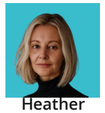
Alissa Turcios

Terri Hill

Alex Wolters

SALES ENGINEERS

Jacob Fox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REV [2025.11.26]